Ann L. Shalof

Neighborhood Coalition for Shelter

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**EXPERIENCE**

**NEIGHBORHOOD COALITION FOR SHELTER, New York, NY,** *August 2015 – present*

*Executive Director*

*Provide leadership and strategic direction to nonprofit organization dedicated to providing housing and supportive services to homeless and formerly homeless individuals and youths aging out of foster care*

* Oversee finance, program, development, human resources and IT functions for NCS, an organization operating 3 supportive residences, as well as a licensed outpatient substance use treatment program; vocational, educational and employment services; and a human services information and referral program.
* Set strategy and programmatic goals and priorities together with Board and oversee implementation by senior staff.
* Provide leadership and counsel to senior management team to ensure effective day-to-day operations.
* Work with CFO to develop organization’s annual budget, solicit Board approval and provide prudent resource management.
* Manage relationships with government and private funders and ensure high-quality services and compliance with contractual requirements.
* Cultivate and strengthen ties with current and potential donor and stakeholder base.

**YOUTH aDVOCACY cENTER, New York, NY,** *2008 –2012 (closed)*

*Associate Director, 2010 –2012*

*Program Director, 2008 –2009*

*Senior leader at nonprofit organization dedicated to helping at-risk and system-involved youths transition to successful adulthood and independence.*

* Developed overall strategy and organizational capacity in collaboration with YAC’s founders.
* Worked with Executive Director to secure funding, crafting grant proposals and cultivating relationships with potential funders, including foundations and government agencies.
* Advised on financial, operational and administrative matters.
  + Raised YAC’s national profile through speaking, writing and outreach. Organized and led workshops, roundtables and other events.
* Oversaw all organizational programming, including implementation and YAC’s nationally recognized program model that used innovative educational approaches to help at-risk youths develop self-advocacy and other essential skills.
* Planned and directed expansion of programs and launch of new program adaptations.
* Managed instructional program for professionals.
* Oversaw selection, training and supervision of program facilitators.
* Led consulting engagements.
* Collaborated with researchers from NYU Silver School of Social Work in program evaluation.

**Allerton Press, Inc., New York, NY,** *1992-2006*

*Chief Executive Officer*

*Ran privately held publisher of Russian, Chinese and Japanese scientific journals and books in English translation with subscription sales to institutional and private customers worldwide.*

* Established company’s overall strategic, financial and operational direction and policies.
* Functioned as chief financial officer, with responsibility for financial planning and projections.
* Oversaw all day-to-day operations.
* Guided company through management succession; negotiated sale of company in 2006.
* Oversaw marketing and circulation efforts, including establishment of targeted marketing program and development of company website.
* Oversaw company legal affairs, including copyright, contract, and employment matters.
* Negotiated key agreements, primarily contracts for journal and book publication rights.
* Responsible for employment policies and hiring decisions.
* Managed in-house staff and external consultants.

**Kirkland & Ellis, New York, NY,** *1991-1992*

*Associate*

* Represented clients, primarily venture capital firms, institutional investors and corporations, in various corporate matters and transactions, including public securities offerings and acquisitions.

**Simpson Thacher & Bartlett, New York, NY,** *1990-1991*

*Associate*

* Represented banking, investment banking and other corporate clients in a variety of transactional and other matters.

**Education**

**Harvard Law School**

J.D. *magna cum laude* June 1990.

**Columbia University, School of International and Public Affairs**

Master of International Affairs May 1986.

Certificate from the Harriman Institute for Advanced Study of the Soviet Union

**hARVARD uNIVERSITY**

A.B. *magna cum laude* June 1984.

Honors include: Phi Beta Kappa, Detur Prize

Concentration in Russian and Soviet Studies

**Volunteer experience**

* **PRESIDENT’S VOLUNTEER SERVICE AWARD 2015, 2014,** Bronze Level.
* **THE NEW YORK WOMEN’S FOUNDATION,** *September 2013 –2015*:Team Leader/member of Grants Advisory Committee. Led teams of volunteer professionals in foundation’s participatory grant-making process. Reviewed grant proposals, conducted site visits and provided funding and capacity-building recommendations to foundation staff and board.
* **NEW YORK CARES**, *2007 – present*: Team Leader/volunteer for citywide nonprofit service organization.
* **AUTISM SPEAKS,** *2012 – 2013*: Member of Advocacy Tool Kit Advisory Committee and contributor to the *Advocacy Tool Kit* for individuals with autism spectrum disorders and their families.

**PUBLICATIONS**

* Shalof, A. (2015, September 11). Homeless in New York: Ways to Help [Letter to the editor]. *The New York Times,* p. A28.
* Betsy Krebs, Paul Pitcoff & Ann L. Shalof, *Self-Advocacy Education for Youth: The Role of Law School Communities in Expanding Opportunities for System-Involved Youth,* 51 Family Court Review 698 (October 2013).
* Shalof, A. (2013, October 8). A New York ad campaign to build girls’ self-esteem [Letter to the editor]. *The New York Times*, p. A26.
* Shalof, Ann, “The ABCs of Advocacy and Negotiation Skills,” *Advocacy Tool Kit,* Autism Speaks, July 2013.
* Shalof, A. (2009, April 14). For the young and resourceful, life after foster care [Letter to the editor]. *The New York Times*, p. A22.

**Other**

* Bar admission: State of New York
* Russian language